### Ninety percent of leadership is the ability to communicate something people want.

A leader is best when people barely know he exists, when his work is done, his aim fulfilled, they will say: we did it ourselves.

### Leadership involves finding a parade and getting in front of it.

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### Innovation distinguishes between a leader and a follower.

A leader is one who, out of madness or goodness, volunteers to take upon himself the woe of the people.

### People buy into the leader before they buy into the vision.

#### Leadership is the capacity to translate vision into reality.

### The function of leadership is to produce more leaders, not more followers.

### Millions saw the apple fall, but Newton was the one who asked why.

The ultimate measure of a man is not where he stands in moments of comfort and convenience, but where he stands at times of challenge and controversy.

Success seems to be connected with action. Successful people keep moving. They make mistakes, but they don't quit.

#### Leadership is something I was born with.

## Leadership requires the courage to make decisions that will benefit the next generation.

### Real leadership is leaders recognizing that they serve the people that they lead.

### The key to successful leadership today is influence, not authority.

## Absolute identity with one's cause is the first and great condition of successful leadership.

## Leadership is getting someone to do what they don't want to do, to achieve what they want to achieve.

# Leadership is about taking responsibility, not making excuses.

### A leader is one who knows the way, goes the way, and shows the way.

Having strong beliefs, being able to stick with them through popular and unpopular times, is the most important characteristic of a great leader.